

FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION
WITH INDEPENDENT AUDITOR'S REPORT

For the Year Ended December 31, 2012



FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION WITH INDEPENDENT AUDITOR'S REPORT

For the Year Ended December 31, 2012

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of East of Hudson Watershed Corporation

Report on the Financial Statements

We have audited the accompanying financial statements of East of Hudson Watershed Corporation (a nonprofit organization) which comprise the statement of financial position as of December 31, 2012, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of East of Hudson Watershed Corporation as of December 31, 2012, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedules on pages 10-12 of functional expenses and of stormwater retrofit funds expended, repaid, committed and on hand are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated July 3, 2014 on our consideration of East of Hudson Watershed Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering East of Hudson Watershed Corporation's internal control over financial reporting and compliance.

P.S. Ciliams & Co., LLP

Islandia, NY July 3, 2014

STATEMENT OF FINANCIAL POSITION

December 31, 2012

ASSETS

Current Assets	
Cash and cash equivalents	\$16,795,207
Receivables	84
Prepaid insurance	82,574
Total Current Assets	16,877,865
Property and equipment	15,918
Other assets-rent security	1,400
Total Assets	\$16,895,183
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts payable and accrued expenses	\$ 1,148,255
Deferred revenues-short-term	10,492,170
Total Current Liabilities	11,640,425
Long Term Liabilities	, ,
Deferred revenues	5,231,203
Total Liabilities	16,871,628
Net Assets	
Temporarily restricted	23,555
Total Net Assets	23,555
Total Liabilities and Net Assets	\$16,895,183

STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2012

REVENUES	Ū	nrestricted		mporarily estricted		<u>Totals</u>
Program revenues Interest Net assets released from restrictions	\$	2,050,422		2,050,422 23,555 2,050,422)	\$	2,050,422 23,555
Total Revenues		2,050,422	····	23,555		2,073,977
EXPENSES						
Program Services: Phosphorus removal Total Program Services		1,801,195	***************************************	-	-	1,801,195 1,801,195
Supporting Services: General and administrative		249,227		-		249,227
Total Supporting Services		249,227		-		249,227
Total Expenses		2,050,422				2,050,422
Change in Net Assets		· · · -		23,555		23,555
Net Assets at Beginning of Year		*		-		
Net Assets at End of Year	\$	_	\$	23,555	\$	23,555

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2012

Cash Flows From Operating Activities

Change in net assets	\$	23,555
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation and amortization		1,886
(Increase) decrease in:		
Other receivables		(84)
Prepaid insurance		(82,574)
Other assets-rent security		(1,400)
Increase (decrease) in:		
Accounts payable and accrued expenses		1,148,255
Deferred revenues-short-term		10,492,170
Net Cash Provided by Operating Activities		11,581,808
Cash Flows From Investing Activities		
Purchase of fixed assets		(17,804)
Net Cash Used by Investing Activities	Were and the second	(17,804)
Cash Flows From Financing Activities		
Deferred revenues-long term		5,231,203
Net Cash Provided by Financing Activities	w	5,231,203
Net Increase in Cash		16,795,207
Cash and Cash Equivalents at Beginning of Year		-
Cash and Cash Equivalents at End of Year		\$16,795,207

NOTES TO FINANCIAL STATEMENTS For the Year Ended December 31, 2012

(1) <u>Organization</u>

The East of Hudson Watershed Corporation ("EOHWC") was formed on October 19, 2011 under Section 1411 of the New York State Not-for-Profit Corporation Law. EOHWC is operated for charitable purposes and was established to administer, coordinate and implement through a single entity the East of Hudson regional stormwater retrofit plans (SRPs) approved by the New York State Department of Environmental Conservation (NYSDEC). The EOHWC is a coalition of municipalities in Westchester, Putnam and Dutchess Counties which are located in the New York City Watershed east of the Hudson River.

The SRPs were developed in response to heightened phosphorus removal requirements of the New York State Department of Environmental Conservation. These are embodied in the Municipal Separate Storm Sewer Systems State Pollutant Discharge Elimination System (SPDES) General Permit No. GP-0-10-002 (the MS4 Permit). Entities covered under the MS4 permit (MS4 operators) that exceed their established discharge levels must address requirements aimed at achieving specified pollutant load reductions and to implement SRPs. The NYSDEC phosphorus reduction targets applicable to the SRPs are for the five year period May 1, 2010 to April 30, 2015 as follows: 2010-Year 1; 2011-Year 2; 2012-Year 3, 2013-Year 4 and 2014-Year 5.

Prior to the formation of EOHWC, MS4 operators were responsible for implementing their own SRPs in Years 1 and 2. EOHWC was created to act as a Regional Stormwater Entity (RSE) through which MS4 operators could act in concert by becoming a member of the RSE. Membership will enable resource sharing as well as enhanced funding opportunities among participating members. In addition, through the RSE MS4 operators are subject to "bubble compliance" whereby members can jointly implement SRPs throughout the members' communities in order to achieve the five-year phosphorus removal requirement as a whole.

In May of 2012 the NYSDEC authorized EOHWC to combine the separate SRPs into one consolidated program which enabled EOHWC to assume the obligations of the municipalities in Westchester, Putnam and Dutchess Counties, which are located within the East of Hudson New York City Watershed. As a result, EOHWC was eligible for funding as follows: \$15.5 million from the NYCDEP 2010 Water Supply Permit; \$4.5 million from the NYCDEP 2007 Filtration Avoidance Determination (FAD); \$10 million from Westchester County and \$8.2 million from Putnam County of which \$676,204 was used by the Putnam County to fund Year 2 SRPs. In total during 2012 EOHWC received funds totaling \$17,773,796 of which \$250,000 was used to fund initial operations.

As of December 31, 2012 EOHWC had 19 members (18 municipalities and 1 county). Each member has passed resolutions to join EOHWC and to authorize the implementation of the SRPs on their behalf.

(2) Summary of Significant Accounting Policies

(a) Financial Statement Presentation

EOHWC follows the requirements of the Not-For-Profit Topic of the FASB Accounting Standards Codification. As required, EOHWC reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets temporarily restricted net assets and permanently restricted net assets depending on donor imposed restrictions, if any.

(b) Basis of Accounting

The EOHWC's financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

NOTES TO FINANCIAL STATEMENTS For the Year Ended December 31, 2012

(c) Cash and Cash Equivalents

EOHWC considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

(d) Investment Income

Interest on investments funds are reported as increases in temporarily restricted net assets in accordance with the NYCDEP funding agreement.

(e) Property and Equipment

Expenditures for furniture, equipment and certain intangibles with useful lives in excess of one year are capitalized and recorded at cost while repairs and maintenance which do not improve or extend the life of an asset are expensed. Furniture and equipment are generally depreciated using the straight line method over their estimated useful lives of 5 – 7 years. EOHWC had office equipment totaling \$5,626 and accumulated depreciation of \$1,125 as of December 31, 2012. In addition EOHWC capitalized computer software in the amount of \$12,178 and amortization expense related to this software was \$761.

(f) Tax Status

EOHWC has applied for exempt status as an organization under Section 501(c) 3 of the Internal Revenue Code. As of December 31, 2012 the application was still pending.

EOHWC has adopted the provisions of FASB ASC 740, *Income Taxes*, which requires that a tax position be recognized or derecognized based on a "more likely than not" threshold. This applies to positions taken or expected to be taken in a tax return. EOHWC does not believe its financial statements include any uncertain tax positions.

(g) Functional Allocation of Expenses

The costs of implementing the phosphorus removal program (Stormwater Retrofit Projects) and other activities have been summarized on a functional basis in the statement of activities and the schedule of functional expenses. Accordingly, certain costs have been allocated between program and non-program services.

(h) The Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

(3) Compensated Absences

EOHWC's policy is to accrue for compensated absences for vacation time and sick pay if such expenses can be reasonably estimated. As of December 31, 2012 there was no accrued liability for compensated absences.

(4) <u>Temporarily Restricted Net Assets</u>

Temporarily restricted assets are available for Stormwater Retrofit Projects.

NOTES TO FINANCIAL STATEMENTS For the Year Ended December 31, 2012

(5) **Deferred Revenues**

During 2012 EOHWC received funding from Westchester and Putnam Counties totaling \$17,773,796 towards the planning, design and implementation of various SRPs. These funds are treated as deferred (unearned) revenues until actual expenditures are made for both program and non-program (supporting) costs. As of December 31, 2012, EOHWC has total expenditures (paid and incurred) of \$2,050,422 and the liability deferred revenues totaled \$15,723,373 of which \$10,492,170 is short-term based on total actual expenditures paid and incurred during calendar year 2013.

(6) <u>Commitments and Contingencies</u>

Operating Leases:

EOHWC has operating leases for its office space and its copier. The copier lease is a month-to-month lease which can be canceled by either party upon thirty days written notice. Total expense related to the copier lease was \$794 for the year ended December 31, 2012.

The original office lease was for the three year period commencing April 2, 2012 and ending December 31, 2014. This lease required monthly rent payments of \$1,400. Beginning November 1, 2012 the lease was amended as a result of EOHWC increasing the amount of office space occupied and monthly rent increased to \$1,800 through February 2013. In March 2013 monthly rent increased again to \$2,161 as a result of utilizing additional office space. In June 2014 EOHWC and the landlord executed a rider to the original lease to formally recognize the increased space occupied by EOHWC. The rider established monthly rent at \$3,500 for the period February 1, 2014 through January 31, 2017. The lease can be terminated by either party at any time upon thirty days prior notice in writing.

Rental payments for the year ended December 31, 2012 amounted to \$13,516.

The minimum rental payments under the office lease for future fiscal years through the last lease payment are as follows:

	<u>Amount</u>
For the year ended:	
December 31, 2013	\$25,561
December 31, 2014	40,700
December 31, 2015	42,700
December 31, 2016	42,700
December 31, 2017	<u>3,500</u>

Total \$155,161

(7) Credit Risk

Financial instruments which potentially subject EOHWC to a concentration of credit risk are cash accounts with major financial institutions in excess of FDIC insurance limits. At December 31, 2012, EOHWC's only cash account (money market) with balances that exceed the current FDIC limit is subject to a collateral agreement and therefore management believes the credit risk related to this account is minimal.

(8) Subsequent Events

Subsequent to the year ended December 31, 2012, EOHWC executed additional contracts related to Stormwater Retrofit projects with various towns and villages located in Westchester and Putnam Counties. The supplemental schedule of Stormwater Retrofit Funds (SRFs) Expended, Repaid, Committed and On Hand presented on pages 11-12 of the financial statements presents a summary of contracts entered into during 2012. From January 1, 2013 to May 14, 2014 EOHWC had outstanding commitments related to Stormwater Retrofit Projects totaling

NOTES TO FINANCIAL STATEMENTS For the Year Ended December 31, 2012

\$11,928,634 of which \$1,572,897 was applicable to Westchester County and \$10,355,737 was applicable to Putnam County.

In addition, in September of 2013 EOHWC received \$10 million from the New York City Department of Environment Protection (NYCDEP) which represented the first installment of the total \$15.5 million that NYCDEP was obligated to pay EOHWC per the 2010 Water Supply Permit. Also, in March of 2014 EOHWC received \$4.5 million from NYCDEP which represented the total amount due EOHWC from the 2007 FAD funds (see "Organization" footnote).

Management of EOHWC evaluated subsequent events through July 3, 2014, which is the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

EAST OF HUDSON WATERSHED CORPORATION SCHEDULE OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2012

		Program Services	Service			Supporting Services	Services			
		Stormwater Retrofit Projects Putnam Westches	trofit P	t Projects Westchester		General and Administrative Putnam Westch	dministrativ West	strative Westchester	Lucostanos	Total
Salaries Employee health and payroll taxes	649	22,614	%	25,562	S	14,105 7,000	v ₃	44,105 7,000	S	136,386
Total Salaries and Related Expenses		25.328		28,629	SALPANYA PPI (Physik)	51.105		51,105		156.167
Supplies		01		,¢		2,335		2,335		1,691
Travel		173		196		935		935		2.239
Consulting		535,661		605,501		7,872		7,872		1,156,906
Printing & postage		577		652		10		39		1,308
Public relations		359		406		625		625		2,015
Municipal Reimbursable		272,345		307,853		ŧ		•		580,198
Bank charges		1		1		09		09		120
Legal & audit		2,222		2,512		37,624		37,624		79,982
Telephone		ı		1		1,998		1,998		3.996
Insurance		ŧ		1		12,960		12,960		25,920
Permits & licensing		376		124		1		,		800
Equipment rental		ı		1		397		397		794
Rent		1		,		6,758		6.758		13.516
Conferences		1		,		360		360		720
Depreciation & amortization		1				943		943		3.886
Miscellaneous		8,400		9,560		602	***************************************	602		19.164
Total Other Expenses		820,123		927,115		73,509		73,508		1,894,255
Total Expenses	∞	845.451	e	955.744	ھ	124.614	3	124,613	S	2,050,422

East of Hudson Watershed Corporation Schedule of Stormwater Retrofit Funds (SRFs) Expended, Repaid, Committed and On Hand For the Year Ended December 31, 2012

		Westch	Westchester County			Putnan	Putnam County	
Description	Total Contract*	Expended through	Repayments	Remaining(Committed)Contract	Total Contract*	Expended through	Repayments Am	Remaining(Committed)Contract
Active Contracts:								2003/20/20 2000
2012-01-1					161.660	51.863		109 797
2012-01-2					145,812	93,178	-	52,634
2012-01-3					574,850	104,200		470,650
2012-01-4					119,500	77,520		41,980
2012-02-1	109,432	42,400		67,032				
2012-02-2	332,314	44,013	-	288,301				
2012-02-3	141,400	26,094		115,306				
2012-02-4	177,700	39,322	,	138,378				
8-MU-07	502,626	4	-	502,626				
8-MU-21 & 8-MU-22	85,029	85,029	,	,				
S-MU-01 & MU-09A	2,048,225	533,506	,	1,514,719				
S-MU-16/17	593	593		1				
Kent-M8-ADD3					200	200		
Kent-MB-ADD 4 & 19					171,250	,	-	171,250
Pat-E8-09-01								
PutVal-PA-02					60,131	60,131		
SE-POT-01					73,173	73,173		
SE-POT-02					1,315	1,315	,	1
SE-PA-05					65,091	65,091	1	,
V8-D(-31 & V8-DI-32					314,634	314,634		r
	3,397,319	756'077		2,626,362	1,587,616	841,305		846,311
Carmel-CF-1198					301	200		
Kent-MB-Add 4					171 750	1632	. ,	169 618
S-MU-01	210,047	1,286		208.761				
S-MU-09A	153,095	804	,	152.291				
S-MU-09B	174,965	804	,	174,161				Andrew West Control and the Co
S-MU-09C	166/2/9	804	,	677,187				
S-MU-09D	174,965	804	,	174,161				
S-MU-09E	240,578	292	-	239,810				
S-MU-09F	349,930	862	,	349,068				
	1,981,571	6,132		1,975,439	171,531	1,913		169,618

East of Hudson Watershed Corporation Schedule of Stormwater Retrofit Funds (SRFs) Expended, Repaid, Committed and On Hand For the Year Ended December 31, 2012

		We	Westchester County	,		હ	Putnam County	
Description	Total Contract*	Expended through 12/31/2012	Repayments	Remaining(Committed)Contract Amount After 12/31/2012	Total Contract*	Expended through	Repayments	Remaining(Committed)Contract
Closed Contracts:						2007 177	Surphis Salar	Authorit Aire 1273234022
Carmel-AM-127					211	***		
Carmel-CF-123					2117	211	,	
Carmel-PA-18					717		٠	The state of the s
Voot MAD NII					758	258	-	-
עבוור ואום-ואדר					199	199	,	•
NS-MU-08/09	171,435	171,435	-	4				
Pat-EB-09-04a-c					118	0110		
Patterson-PA-10					orr	orr	,	T
					194	194		•
Soutneast-tB-US					158	158	٠	
Southeast-PA-05					759	750		
Southeast-PA-06					996	מסר		
S-MU-NP3	961	961	-		607	607	,	1
S-MU-NP4	314	314	ı	1				
	172,710	172,710			2,397	2,397		
Add: payroll taxes allocated to programs	3,067	3,067	ą	1	2,714	2,714	ŧ	,
Grand Totals by County	5,554,667	952,866	ŀ	4,601,801	1,864,258	848,329	·	1,015,929

Futnam Grand Totals Both Counties

Grand Totals-Both Counties:

Westchester

4,601,801	1,015,929	15.717.3
952,866	848,329	T
5,554,667	1,864,258	7,418,925

As of December 31, 2012 EOHWC had cash on hand available for SRFs of \$16,795,207

- 1) the contracts reflected in the above reflect Stormwater Retrofit project activities in various Westchester and Putnam County towns and villages including Carmel, Kent, Patterson, Bedford, Mt.Kisco, Cortlandt, Lewisboro, North Salem, New Castle, Somers, Southeast, Yorktown, Putnam Valley and Village of Brewster.
 - 2) contract amounts can change at any time , up or down, due to change orders reflecting revisions to the project
 - 3) a contract initially started can be closed if the project is deemed not viable and/or cost prohibitive

^{*} based on EOHWC's responsible portion; in some instances the Total Contract dollar amount reflects costs advanced through 12/31/2012 ahead of the execution of a formal contract which occurred after 12/31/2012.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of East of Hudson Watershed Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of East of Hudson Watershed Corporation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012 and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 3, 2014.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered East of Hudson Watershed Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of East of Hudson Watershed Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of East of Hudson Watershed Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether East of Hudson Watershed Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and

accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PS. Chroem + Co, LSP R.S. Abrams & Co., LLP

Islandia, NY July 3, 2014



July 3, 2014

To the Board of Directors and Mr. Rahul Verma of East of Hudson Watershed Corporation

In planning and performing our audit of the financial statements of East of Hudson Watershed Corporation ("EOHWC") as of and for the year ended December 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the EOHWC's internal control over financial reporting (internal control) as a basis for designing our auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of EOHWC's internal control. Accordingly, we do not express an opinion on the effectiveness of the EOHWC's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

During our audit, we became aware of other matters that we believe represent opportunities for strengthening internal controls and operating efficiency. The recommendations that accompany this letter summarize our comments and suggestions concerning those matters.

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CURRENT YEAR FINDINGS AND RECOMMENDATIONS

CASH DISBURSEMENTS

During our audit we noted 14 out of 40 instances whereby a payment voucher was not attached to the claim form as per Board policy. We also noted 22 out of 40 instances where Board member signatures were missing on the payment voucher. In addition, 2 out of 40 instances there was no supporting documentation for the disbursement. We recommend EOHWC implement additional procedures to ensure that documentation necessary to substantiate receipt of goods and services exists and is complete and that payments are made only after the required form(s) necessary to substantiate any claim are completed and only after the required signatures per Board policy are obtained.

EMPLOYMENT CONTRACTS

During our audit we noted that the two employees of EOHWC did not have completed employment applications and the employment contract for one of the employees which outlined the scope of services, term, compensation, and benefits was not signed. We recommend the Board implement additional procedures to ensure employment applications and contracts exist for all its employees and are signed and dated by the employee and an officer of EOHWC.

PERSONNEL FILES

During our audit we noted that the Department of Immigration I-9 form required to be completed by each employee was not completed. We recommend that accurate and complete personnel files be maintained by EOHWC to improve internal controls for personnel.

We would like to acknowledge the courtesy and assistance extended to us by personnel of the EOHWC during our audit. Should you have any questions concerning the matters referred to in this letter, we shall be pleased to discuss them with you at your convenience.

This communication is intended solely for the information and use of the Board and management of EOHWC and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

P.S. Cyclams & Co., LLP

Islandia, NY July 3, 2014 July 3, 2014

To the Board of Directors
East of Hudson Watershed Corporation

We have audited the financial statements of East of Hudson Watershed Corporation ("EOHWC") for the year ended December 31, 2012, and have issued our report thereon dated July 3, 2014. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated May 15, 2013. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by EOHWC are described in Note 2 to the financial statements. Calendar year 2012 was the initial year of operations of EOHWC and the accounting policies adopted and the application of those policies are described in Note 2. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There were no sensitive estimates affecting the financial statements for the year end December 31, 2012.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

• Functional Allocation of Expenses – management's estimate of the functional allocation of expenses is based on employee salaries and the duties they perform which are used to determine which expenses are program related and which expenses are allocated to supporting services.

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• Stormwater Retrofit Funds Committed –committed amounts are based on contract amounts and actual expenditures through December 31, 2012 and both amounts are subject to change as a result of changes to projects.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. The following summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole:

- 1) Accrual for payroll & related taxes in the amount of \$3,900 relating to payroll period December 22, 2012 to January 4, 2013.
- 2) Accrual for compensated absences in the amount of \$2,596.

The following material misstatements detected as a result of audit procedures were corrected by management:

- 1) Prepaid expenses were increased by \$82,574 and insurance expense was decreased by \$82,574 after a review of the periods benefited by applicable insurance coverages.
- 2) Program revenues were increased by \$2,050,422 and deferred revenues were decreased by \$2,050,422 after determining total program and non-program expenditures for 2012.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated July 3, 2014.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Auditing Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the Board of Directors and management of EOHWC and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

R.S. Abrams & Co., LLP